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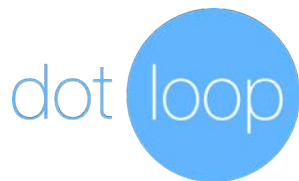
BoomTown!

BROKER MINT



South Carolina

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WI•ER
*A Beer Infused
With Wine Flavors*

BROKER BULLETIN



I'm Cindy Creamer, your SCR President and Realtor® at Dunes Real Estate in Hilton Head. It's been a whirlwind since taking office in January along with SCR's new leadership team, Rob Woodul, Incoming President; Treasurer, Reah Smith; Secretary, Keon Aldrich; and Immediate Past President, Morris Lyles. We have attended multiple events and meetings and we will

continue to make our way around the state through our Leadership Roadshow starting this summer. I hope to meet you along the way so that we can discuss how I can work for you to make your businesses run smoothly and your jobs easier.

We've had a record-breaking past couple of years; from exceeding our legislative, RPAC, legal, communication, financial, and other association goals, to the outstanding housing market. I'm going to work to continue our successful trajectory, and remain Strong, Committed and Ready to serve! But our leadership, committee members, and staff can't do it without the support from you, our brokers. As we begin a new chapter at SCR, I ask that you please stay involved. We are a member-driven organization, and our future depends on your participation. A few easy ways YOU can help SCR continue its track record for success include:

Attend SCR's events

SCR plans events to help you in all aspects of your business. You'll obtain the tools and knowledge to be successful. Recently, we held SCRN: Virtual Capitol Conference where we discussed the association's legislative process, what we have lined up for 2022, the REALTOR® Party, and how investing in RPAC helps your business. And we have even more important information coming to you at these events including:

Reach, Inspire, Support and Empower at SCR's REAL Women's Conference • 3/8/22 • realwomen.screaltors.org
Easily meet your COE requirements at SCR's Virtual Fair Housing Conference • 4/12/22 • screaltors.org/fairhousing
SCR's Annual Conference, The Heroes of Homeownership • 9/8 - 9/12 • Registration coming soon!

Check your emails and follow us on social media
When breaking news happens we want you to be in the

know. Laws, legislation, technology, gadgets, and the real estate market are ever-changing. By tuning into SCR emails and social media you are staying ahead of the curve. And we make it easy for you to find us on these platforms.

- Website: screaltors.org
- YouTube: youtube.com/screaltors
- Facebook: facebook.com/screaltors
- Instagram: Instagram.com/screaltors
- Twitter: twitter.com/screaltors
- LinkedIn: linkedin.com/company/screaltors

Invest in RPAC!

By investing in RPAC REALTORS® get a voice on the Hill in DC and a seat at the table when it comes to legislation at the South Carolina Statehouse.

Over the years, the SC REALTORS® Political Action Committee (RPAC) has relied on member investments to tackle issues like license law reform, criminal background checks, transparency and uniformity in HOAs, prohibition of eminent domain for petroleum pipeline companies, and a review of beachfront jurisdiction lines, just to name a few.

You can help your industry with issues like these by investing in RPAC and responding to important SCR and NAR calls for action.

Other ways to be involved

SCR loves to hear your stories. Are you a broker doing big things in your community? Apply for an SCR award and get the recognition you deserve. Are you passionate about becoming a leader and want the training to accomplish your goals? Fill out an application for the SCR Leadership Academy. Do you want to increase your professionalism while decreasing your risk? Sign up for mediation! And if you just want a better understanding of how your association works, I highly encourage you to sign up to serve on a committee. Stay tuned to your SCR emails as these opportunities become available throughout 2022.

Thanks to all of you for being members of SCR!

Sincerely,

Cindy Creamer
SCR 2022 President



SCR President Cindy Creamer invites you to join her at SCR's 2nd Women's Conference, on International Women's Day, March 8, 2022 at the Columbia Metropolitan Convention Center. RISE up and get ready to reach, inspire, support and empower women in real estate at this lively conference!

This exciting event will include:

- **Nationally recognized** REALTOR® speakers and panels.
- **Deborah Roberts of ABC News** - our inspiring keynote speaker!
- **Happy Hour Hustle!** Get to know the speakers and ask your questions at our exclusive meet and greet.
- **Networking** opportunities with plenty of fuel to keep you going.
- **A 360 photo booth** to commemorate the day with your new and old friends.
- **SWAG bag** worthy of the red carpet!
- **Door prizes!**

REALTORS® of every gender and background are invited and encouraged to attend this empowering event. But lock in your seat now. Space is limited.

The REAL Women Conference venue is The Columbia Metropolitan Convention Center. This sprawling venue is located right in the heart of a bustling city center with friendly locals, delicious food, and great shopping all within walking distance. It is also in close proximity to the Hilton Columbia Center, where SCR has a room block.

Columbia Metropolitan Convention Center
1101 Lincoln St, Columbia, SC 29201
Ballroom A-C (upstairs)

LEGAL UPDATE

Buyers agents have new ethics duty

General Counsel Byron King, Esq.

Standard of Practice 1-8 (SOP 1-8) REALTORS®, acting as agents or brokers of buyers/tenants, shall submit to buyers/tenants all offers and counter-offers until acceptance but have no obligation to continue to show properties to their clients after an offer has been accepted unless otherwise agreed in writing. Upon the written request of the listing broker who submits a counter-offer to the buyer's tenant's broker, the buyer's/tenant's broker shall provide, as soon as practical, a written affirmation to the listing broker stating that the counter-offer has been submitted to the buyers/tenants, or a written notification that the buyers/tenants have waived the obligation to have the counter-offer presented. REALTORS®, acting as agents or brokers of buyers/tenants, shall recommend that buyers/tenants obtain

the advice of legal counsel if there is a question as to whether a pre-existing contract has been terminated. (Adopted 1/93, Amended 1/22)



Fair Housing Conference

Director of Fair Housing Policy Tiara Pitts, Esq.

This April we're celebrating Fair Housing Month with an informative, lively, important discussion on diversity, inclusion, and Fair Housing.

Join us for SCR's Fair Housing conference from 9 am - 1:00 PM on April 12, 2022.

We'll cover topics including:

- Diversity, Equity and Inclusion
- History of Fair Housing
- Fair Housing Pitfalls & Risk Management tips
- NAR 2021 Snapshot of Race & Homebuying in America Report
- Unconscious bias
- Is it Legal?

This training counts toward NAR's 3-year cycle of 2.5 hours of ethics professional standards REALTOR® training. The deadline for this training is December 31, 2024. This training does NOT count as CE Credit

Questions? Call the Legal Hotline at 803-772-5206

Forms Update: Changes are Coming!

SCR Webinar Forms Update

SCR's Agreement to Buy and Sell Real Estate (Residential) will be transitioning to a strict due diligence contract in late June early July. Join SCR Director of Legal and Regulatory Affairs, Austin Smallwood for an interactive webinar to learn about the upcoming changes and how best to use Due Diligence in your practice.

FORMS UPDATE WEBINAR
with Austin Smallwood
APRIL 28TH AT 12:00 PM

REGISTER NOW AT [SCREALTORS.ORG/WEBINAR](https://www.screaltors.org/webinar)

Forms Classes

Austin Smallwood will be conducting in-person classes on the form changes at every local board prior to the change taking effect. Please contact your local board/AE if you have any questions regarding the class.

(The class does not count toward CE credit).

MARCH 4TH • CCAR	MAY 9TH • HHAR
MARCH 18TH • Aiken	MAY 17TH • Pee Dee
MARCH 25TH • GGAR	MAY 18TH • KCBOR
MARCH 28TH • GAR	MAY 19TH • WUAR
APRIL 1ST • BJCR	JUNE 1ST • SBOR
APRIL 11TH • CTAR	

VIEW ALL RECORDED WEBINARS AT [YOUTUBE.COM/SCREALTORS](https://www.youtube.com/screaltors)

