# **Housing Supply Overview**

A RESEARCH TOOL PROVIDED BY SOUTH CAROLINA REALTORS®



#### **December 2020**

December is normally one of the slowest months of the year but strong buyer demand across most segments of the market continue to drive a healthy sales pace, while listing inventory continues to remain low overall. For the 12-month period spanning January 2020 through December 2020, Pending Sales in the state of South Carolina were up 5.3 percent overall. The price range with the largest gain in sales was the \$300,001 and Above range, where they increased 34.5 percent.

The overall Median Sales Price was up 12.1 percent to \$245,000. The property type with the largest price gain was the Single-Family Homes segment, where prices increased 12.6 percent to \$259,000. The price range that tended to sell the quickest was the \$150,001 to \$200,000 range at 59 days; the price range that tended to sell the slowest was the \$300,001 and Above range at 89 days.

Market-wide, inventory levels were down 36.8 percent. The property type that lost the least inventory was the Condos segment, where it decreased 25.8 percent. That amounts to 1.8 months supply for Single-Family homes and 2.5 months supply for Condos.

### **Quick Facts**

Pending Sales	2
Days on Market Until Sale	3
Median Sales Price	4
Percent of List Price Received	5
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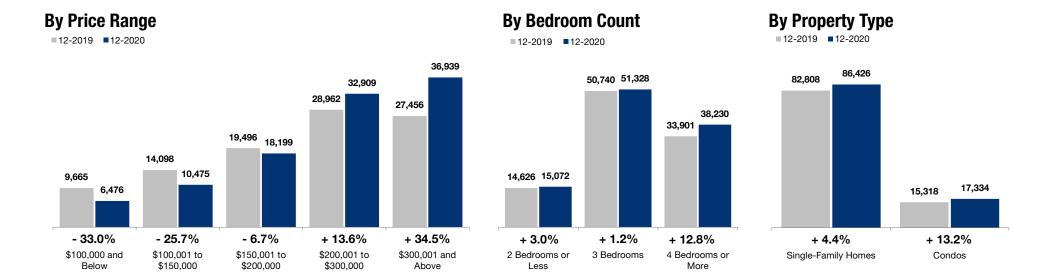
# **Pending Sales**

A count of properties on which offers have been accepted. Based on a rolling 12-month total.

**All Properties** 



**Condos** 



				3	<b>3</b>					
By Price Range	12-2019	12-2020	Change	12-2019	12-2020	Change	12-2019	12-2020	С	
\$100,000 and Below	9,665	6,476	- 33.0%	6,575	4,067	- 38.1%	2,445	1,930	-	
\$100,001 to \$150,000	14,098	10,475	- 25.7%	9,835	6,540	- 33.5%	3,815	3,520	-	
\$150,001 to \$200,000	19,496	18,199	- 6.7%	15,981	14,033	- 12.2%	3,285	3,973	+	
\$200,001 to \$300,000	28,962	32,909	+ 13.6%	25,256	28,041	+ 11.0%	3,549	4,760	+	
\$300,001 and Above	27,456	36,939	+ 34.5%	25,160	33,745	+ 34.1%	2,224	3,151	+	
All Price Ranges	99,678	104,998	+ 5.3%	82,808	86,426	+ 4.4%	15,318	17,334	+	

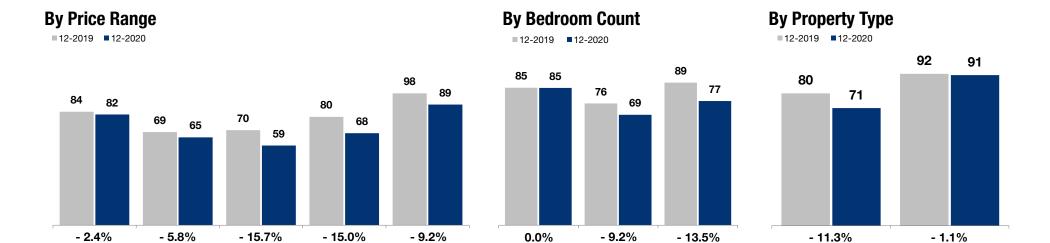
By Bedroom Count	12-2019	12-2020	Change	12-2019	12-2020	Change	12-2019	12-2020	Change
2 Bedrooms or Less	14,626	15,072	+ 3.0%	6,110	5,889	- 3.6%	8,323	9,003	+ 8.2%
3 Bedrooms	50,740	51,328	+ 1.2%	43,928	43,426	- 1.1%	5,908	7,134	+ 20.8%
4 Bedrooms or More	33,901	38,230	+ 12.8%	32,719	37,051	+ 13.2%	727	889	+ 22.3%
All Bedroom Counts	99,678	104,998	+ 5.3%	82,808	86,426	+ 4.4%	15,318	17,334	+ 13.2%

### **Days on Market Until Sale**

Average number of days between when a property is listed and when an offer is accepted. Based on a rolling 12-month average.



Condos



2 Bedrooms or

Less

All	Prop	erties
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\$200.001 to

\$300,000

\$300.001 and

Above

By Price Range	12-2019	12-2020	Change
\$100,000 and Below	84	82	- 2.4%
\$100,001 to \$150,000	69	65	- 5.8%
\$150,001 to \$200,000	70	59	- 15.7%
\$200,001 to \$300,000	80	68	- 15.0%
\$300,001 and Above	98	89	- 9.2%
All Price Ranges	82	74	- 9.8%

\$150.001 to

\$200,000

\$100,000 and

Below

\$100.001 to

\$150,000

By Bedroom Count	12-2019	12-2020	Change
2 Bedrooms or Less	85	85	0.0%
3 Bedrooms	76	69	- 9.2%
4 Bedrooms or More	89	77	- 13.5%
All Bedroom Counts	82	74	- 9.8%

#### **Single-Family Homes**

3 Bedrooms

4 Bedrooms or

More

12-2019	12-2020	Change	12-2019	12-2020	Change
83	77	- 7.2%	88	91	+ 3.4%
63	56	- 11.1%	84	83	- 1.2%
68	54	- 20.6%	84	78	- 7.1%
79	65	- 17.7%	90	89	- 1.1%
95	87	- 8.4%	124	119	- 4.0%
80	71	- 11.3%	92	91	- 1.1%

Single-Family Homes

**Condos** 

12-2019	12-2020	Change	12-2019	12-2020	Change
77	75	- 2.6%	91	92	+ 1.1%
74	66	- 10.8%	89	87	- 2.2%
88	77	- 12.5%	108	101	- 6.5%
80	71	- 11.3%	92	91	- 1.1%

### **Median Sales Price**

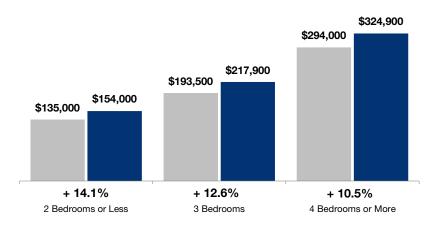
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



**Condos** 

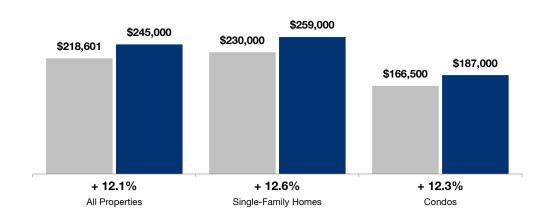
#### **By Bedroom Count**

■12-2019 ■12-2020



#### **By Property Type**

■12-2019 **■**12-2020



#### **All Properties**

By Bedroom Count	12-2019	12-2020	Change
2 Bedrooms or Less	\$135,000	\$154,000	+ 14.1%
3 Bedrooms	\$193,500	\$217,900	+ 12.6%
4 Bedrooms or More	\$294,000	\$324,900	+ 10.5%
All Bedroom Counts	\$218.601	\$245.000	+ 12.1%

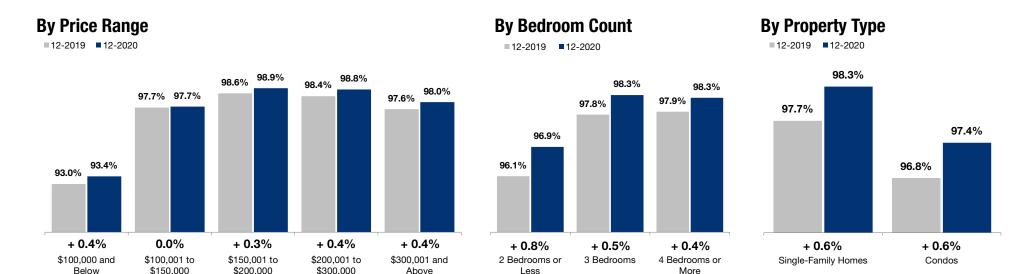
	12-2019	12-2020	Change	12-2019	12-2020	Change
Γ	\$132,000	\$159,000	+ 20.5%	\$137,500	\$153,000	+ 11.3%
	\$194,000	\$219,568	+ 13.2%	\$203,765	\$218,350	+ 7.2%
	\$295,000	\$325,000	+ 10.2%	\$295,000	\$309,073	+ 4.8%
	\$230,000	\$250,000	± 12 6%	\$166 500	\$187,000	± 12 3%

### **Percent of List Price Received**





**Condos** 



All
All

By Price Range	12-2019	12-2020	Change
\$100,000 and Below	93.0%	93.4%	+ 0.4%
\$100,001 to \$150,000	97.7%	97.7%	0.0%
\$150,001 to \$200,000	98.6%	98.9%	+ 0.3%
\$200,001 to \$300,000	98.4%	98.8%	+ 0.4%
\$300,001 and Above	97.6%	98.0%	+ 0.4%
All Price Ranges	97.5%	98.1%	+ 0.6%

By Bedroom Count	12-2019	12-2020	Change
2 Bedrooms or Less	96.1%	96.9%	+ 0.8%
3 Bedrooms	97.8%	98.3%	+ 0.5%
4 Bedrooms or More	97.9%	98.3%	+ 0.4%
All Bedroom Counts	97.5%	98.1%	+ 0.6%

12-2019	12-2020	Change	12-2019	12-2020	Change
92.4%	92.8%	+ 0.4%	94.8%	94.9%	+ 0.1%
98.0%	98.1%	+ 0.1%	96.9%	97.1%	+ 0.2%
98.7%	99.1%	+ 0.4%	97.8%	98.2%	+ 0.4%
98.5%	98.9%	+ 0.4%	97.6%	98.1%	+ 0.5%
97.7%	98.1%	+ 0.4%	96.5%	97.4%	+ 0.9%
97.7%	98.3%	+ 0.6%	96.8%	97.4%	+ 0.6%

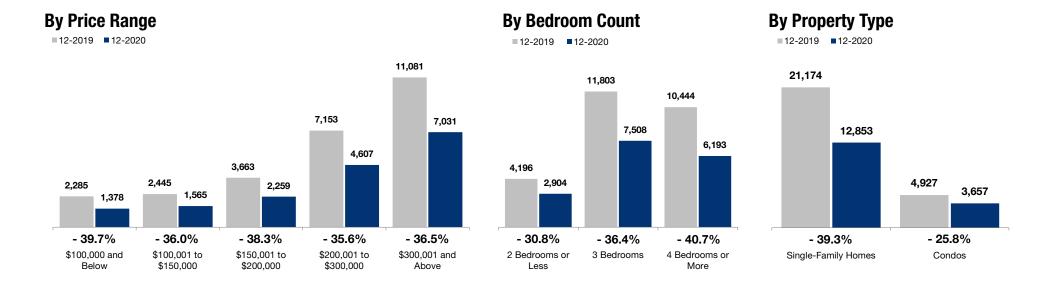
12-2019	12-2020	Change	12-2019	12-2020	Change
95.7%	97.0%	+ 1.4%	96.4%	96.9%	+ 0.5%
97.9%	98.4%	+ 0.5%	97.6%	98.1%	+ 0.5%
97.9%	98.3%	+ 0.4%	97.0%	97.7%	+ 0.7%
97.7%	98.3%	+ 0.6%	96.8%	97.4%	+ 0.6%

### **Inventory of Homes for Sale**

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



**Condos** 



All F	Prope	rties
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By Price Range	12-2019	12-2020	Change
\$100,000 and Below	2,285	1,378	- 39.7%
\$100,001 to \$150,000	2,445	1,565	- 36.0%
\$150,001 to \$200,000	3,663	2,259	- 38.3%
\$200,001 to \$300,000	7,153	4,607	- 35.6%
\$300,001 and Above	11,081	7,031	- 36.5%
All Price Ranges	26.627	16.840	- 36.8%

By Bedroom Count	12-2019	12-2020	Change
2 Bedrooms or Less	4,196	2,904	- 30.8%
3 Bedrooms	11,803	7,508	- 36.4%
4 Bedrooms or More	10,444	6,193	- 40.7%
All Bedroom Counts	26,627	16,840	- 36.8%

12-2019	12-2020	Change	12-2019	12-2020	Change
1,426	719	- 49.6%	628	539	- 14.2%
1,432	809	- 43.5%	868	667	- 23.2%
2,688	1,541	- 42.7%	902	662	- 26.6%
5,886	3,739	- 36.5%	1,224	836	- 31.7%
9,742	6,045	- 37.9%	1,305	953	- 27.0%
21,174	12,853	- 39.3%	4,927	3,657	- 25.8%

12-2019	12-2020	Change	12-2019	12-2020	Change
1,487	948	- 36.2%	2,588	1,877	- 27.5%
9,613	5,997	- 37.6%	1,903	1,338	- 29.7%
10,044	5,891	- 41.3%	284	224	- 21.1%
21,174	12,853	- 39.3%	4,927	3,657	- 25.8%

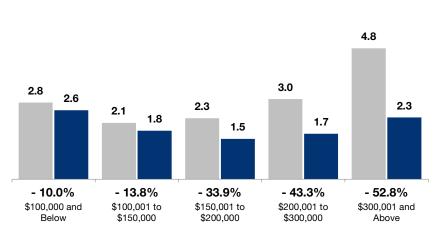
# **Months Supply of Inventory**

The inventory of homes for sale at the end of the most recent month, divided by the average monthly pending sales from the last 12 months. Based on one month of activity.





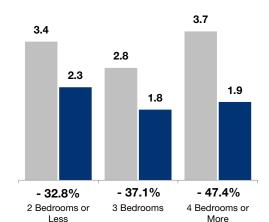
■12-2019 **■**12-2020



#### **By Bedroom Count**

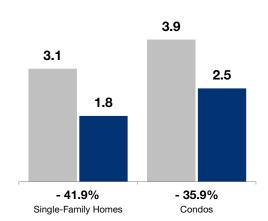


3.1



#### **By Property Type**

■12-2019 **■**12-2020



**Condos** 

2.5

- 35.9%

By Price Range	12-2019	12-2020	Change
\$100,000 and Below	2.8	2.6	- 10.0%
\$100,001 to \$150,000	2.1	1.8	- 13.8%
\$150,001 to \$200,000	2.3	1.5	- 33.9%
\$200,001 to \$300,000	3.0	1.7	- 43.3%
\$300,001 and Above	4.8	2.3	- 52.8%
All Price Ranges	3.2	1.9	- 40.6%

All	<b>Prope</b>	rties
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1.8

	12-2019	12-2020	Change	12-2019	12-2020	Change
Γ	2.6	2.1	- 18.5%	3.1	3.4	+ 8.7%
	1.7	1.5	- 15.1%	2.7	2.3	- 16.7%
	2.0	1.3	- 34.7%	3.3	2.0	- 39.3%
	2.8	1.6	- 42.8%	4.1	2.1	- 49.1%
	4.6	2.1	- 53 7%	7.0	3.6	- 18 5%

By Bedroom Count	12-2019	12-2020	Change
2 Bedrooms or Less	3.4	2.3	- 32.8%
3 Bedrooms	2.8	1.8	- 37.1%
4 Bedrooms or More	3.7	1.9	- 47.4%
All Bedroom Counts	3.2	1.9	- 40.6%

12-2019	12-2020	Change	12-2019	12-2020	Change
2.9	1.9	- 33.8%	3.7	2.5	- 32.9%
2.6	1.7	- 36.9%	3.9	2.3	- 41.8%
3.7	1.9	- 48.2%	4.7	3.0	- 35.5%
3.1	1.8	- 41.9%	3.9	2.5	- 35.9%

3.9

- 41.9%