



Recognizing that leadership development is an essential element in the process of improving our Association and profession, South Carolina REALTORS® presents LeadershipSCR! Through this program, SCR attempts to identify emerging REALTOR® leaders in the state, encourage them with motivational activities, and assist in sharpening their leadership skills in the hope they will demonstrate a strong positive influence on the future of the REALTOR® Organization and profession.

The participants work together in a training course which combines individual study, group sessions, and actual project experience in using leadership skills. Training sessions include identification of leadership skills, team-building exercises, procedures for goal setting, personal profile analysis, network building, and improving communications skills.

### **Objectives**

- To identify South Carolina REALTORS® who have demonstrated leadership potential through job-related and community activities.
- To train participants by developing leadership skills.
- To motivate participants by:
  - Increasing awareness of real estate and association management issues and challenges.
  - Involvement in problem-solving activities on issues of current interest; and
  - Providing a network of leaders across the state who are actively involved in improving our profession and their local and state Associations.

### **Application Procedure**

Applicants for the LeadershipSCR Program are invited from SCR members interested in participating. Applications are reviewed and participants are selected by an anonymous committee of SCR members. The number of participants selected is limited to 16 to encourage maximum personal participation.

**Tuition for the 2017 program is \$1499.** This includes the training sessions, meals, overnight accommodations for the session and instructional materials. Additional costs to the participants will include transportation to the meeting and/or retreat site, registration for SCR meetings and minimal expenses which may be incurred during the field exercise phase of the program. Application forms should include as much information as possible. However, answers should be limited to the space available.

**DEADLINE FOR APPLICATION IS OCTOBER 30, 2016**  
**NO APPLICATION WILL BE ACCEPTED AFTER THAT DATE**

### **Selection Criteria**

Participation in LeadershipSCR is open to REALTOR® members of South Carolina REALTORS®. A maximum of 16 individuals will be appointed to participate in the program. Since the number of appointments to LeadershipSCR is limited, applicants who are not selected are encouraged to reapply in subsequent years.

Participants will be chosen by the LeadershipSCR Selection Committee based upon the information completed on this application. The Committee will be seeking representation from a cross-section of the profession. These leaders and potential leaders will be active in either business, education, the arts, religion, government, community-based organizations, ethnic or minority groups, or real estate specialty areas, and will reflect the diversity of the organization.

Attendance at retreats and stated SCR meetings is **mandatory**. Those who fail to attend may be asked to withdraw, with no refund of tuition and may not graduate from the program.

# Confidential Application For Appointment



## Instructions

Type or print in **black** ink. Please fully complete each section. Application must be signed by applicant and returned no later than **October 30, 2016** by email to [jpruitt@screaltors.org](mailto:jpruitt@screaltors.org). Application must contain a recent high resolution digital photograph suitable for use in publications and for publicity.

## Personal Data

Date \_\_\_\_\_  
Full Name \_\_\_\_\_ First Name or Nickname Preferred \_\_\_\_\_  
Age \_\_\_\_\_ Gender: Male \_\_\_\_\_ Female \_\_\_\_\_ Place of Birth: \_\_\_\_\_ Race \_\_\_\_\_  
Home Address \_\_\_\_\_  
Business Address \_\_\_\_\_  
Home Phone \_\_\_\_\_ Business Phone \_\_\_\_\_  
E-mail Address \_\_\_\_\_  
Year Licensed \_\_\_\_\_ Length of Residence in South Carolina \_\_\_\_\_  
Real Estate Specialty(ies) (residential, appraisal, commercial, etc.) \_\_\_\_\_  
Real Estate designations earned \_\_\_\_\_  
If Married, Spouse Name \_\_\_\_\_  
Number of Children \_\_\_\_\_ Children's Names and Ages \_\_\_\_\_  
Hobbies \_\_\_\_\_  
\_\_\_\_\_

## Education

(Begin with high school, college(s), advanced degrees and/or specialized training.)

A. <u>Name and Location of School</u>	<u>Dates (from-to)</u>	<u>Degree</u>	<u>Major</u>
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

## B. Special Awards for Academic Performance

\_\_\_\_\_  
\_\_\_\_\_  
\_\_\_\_\_

C. Extracurricular Activities (Leadership positions held, special honors and awards received during school).

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**Work Experience**

Present Firm Name \_\_\_\_\_ Service Date \_\_\_\_\_

Title or Responsibility \_\_\_\_\_ Since (month/yr) \_\_\_\_\_

A. Briefly describe your responsibilities in your job: \_\_\_\_\_

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B. List previous work experience, starting with current or most recent: (Include active military duty.)

Organization/Firm	Title/Responsibility	From	To
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

C. What do you consider your highest career achievement to date? \_\_\_\_\_

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D. Business/Professional Affiliations (if any) Please include local Board of REALTORS® and/or SCR involvement. Do not include civic organizations, public office or political activities:

Name of Group	Positions Held or Assignments	Period of Affiliation
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
_____	_____	_____
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**Community Involvement** - Include community, civic, religious, political, government, social, athletic, or other activities. Do not include business/professional activities. Indicate major role in the organization.

Organization \_\_\_\_\_  
Assignment/Position \_\_\_\_\_  
Describe Responsibilities \_\_\_\_\_

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Assignment/Position \_\_\_\_\_  
Describe Responsibilities \_\_\_\_\_

Organization \_\_\_\_\_  
Assignment/Position \_\_\_\_\_  
Describe Responsibilities \_\_\_\_\_

B. If you have additional significant community, civic, religious, political, social, athletic, or other areas of active involvement, please list below. \_\_\_\_\_

C. What do you consider your most important accomplishment in one of the above organizations? Why? \_\_\_\_\_

D. How much time each month do you commit to volunteer work? \_\_\_\_\_

E. What kinds of volunteer activities would you like to become active with in the future? \_\_\_\_\_

If you have not had the time or interest to become actively involved, what conditions have changed that now enable you to seek involvement in the REALTOR® organization? \_\_\_\_\_

\_\_\_\_\_

\_\_\_\_\_

**General Information** - One of the goals of LeadershipSCR is to build a network of Association leaders who can enhance their problem-solving and other leadership abilities through shared perspectives and working together.

A. What do you feel are the three most significant challenges facing the real estate profession today?

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What do you feel needs to be done about one of these issues? \_\_\_\_\_

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B. What do you feel are the three most significant issues facing the South Carolina Association of REALTORS® today? \_\_\_\_\_

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C. What specific skills/knowledge do you hope to gain from your participation in LeadershipSCR?

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## Commitment

To graduate from LeadershipSCR, a participant is expected to attend all retreats and SCR Meetings. Schedule details are subject to change. Applicants will be notified of changes.

- **Retreat 1: Getting Acquainted, Leadership Basics**  
Late January • Columbia, SC
- **Retreat 2: Political Advocacy**  
March • Columbia, SC
- **Retreat 3: What Leaders Know and Do**  
Early May • Location TBD
- **Retreat 4: Proven Leader Series**  
Early June/July • Location TBD
- **Retreat 5: Putting it Together/LeadershipSCR Graduation**  
Mid-September • Location TBD

I understand the purpose of the LeadershipSCR program and, if I am selected, I will devote the time and resources necessary to complete the program. Even though emergencies arise, any participant missing more than the allotted attendance requirement, for whatever reason, may be asked to withdraw from the program and no portion of the tuition shall be refunded. I understand the above commitment and agree to be bound by such in signing this application.

- ☐ ***I agree to sharing a room with other LeadershipSCR participants, and will stay in the hotel at all retreats regardless of location as is required by the program.***
- ☐ ***I agree to follow all REALTOR® Code of Ethics and applicable laws.***

## Tuition

If accepted into the LeadershipSCR program, you will be billed for the **\$749 (after applied REF scholarship)** non-refundable tuition fee which covers all retreat costs, including room, meals and materials, but not your costs for attending the three regular SCR meetings including the State and Local Leadership Conference, the Legislative Rally and the Annual Conference and Expo. **Will you pay the \$749 tuition fee?**

Yes \_\_\_\_\_ No \_\_\_\_\_

Applicant Signature \_\_\_\_\_ Date \_\_\_\_\_

Print Name \_\_\_\_\_

**APPLICATION SHOULD BE MAILED TO REACH SCR OFFICE BY 5:00PM ON OCTOBER 30, 2016**

**Email to: Jessica Pruitt: [jpruitt@screaltors.org](mailto:jpruitt@screaltors.org)**

**Or, mail to: LeadershipSCR, 3780 Fernandina Road, Columbia, SC 29210**

**QUESTIONS?**

**LeadershipSCR Liaison Jessica Pruitt, at [jpruitt@screaltors.org](mailto:jpruitt@screaltors.org)**